

Message Text

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ACTION EB-08

INFO OCT-01 AF-10 ISO-00 AID-05 CIAE-00 COME-00 FRB-03
INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03
SP-02 LAB-04 SIL-01 OMB-01 /053 W
-----261148Z 122802 /45

P 260720Z APR 77
FM AMCONSUL JOHANNESBURG
TO SECSTATE WASHDC PRIORITY 5908
INFO AMCONSUL CAPE TOWN
AMCONSUL DURBAN
AMEMBASSY PRETORIA

LIMITED OFFICIAL USE JOHANNESBURG 0936

CAPE TOWN ALSO FOR EMBASSY

E.O. 11652: N/A
TAGS: BEXP, EIND, EIAB, EGEN, SF
SUBJECT: COMMERCIAL PROGRAM: MANAGING DIRECTORS OF LEADING US
AFFILIATES CALL ON FOREIGN MINISTER

1. RESIDENT VICE PRESIDENT GORDON PHELPS OF CITIBANK,
MANAGING DIRECTOR WOODY WOODS OF 3M, MANAGING DIRECTOR
FRED GILCHRIST OF JOHN DEERE, MANAGING DIRECTOR DAVE DYER
OF UNION CARBIDE, AND JACK CLARKE, MANAGING DIRECTOR OF IBM
CALLED ON FOREIGN MINISTER PIK BOTHA IN CAPE TOWN LAST WEEK
TO DISCUSS "SULLIVAN GUIDELINES MANIFESTO" AND TO "GET A
READING FROM HIM" ON THE REACTION OF THE SAG TO THEIR
IMPLIMENTATION BY US FIRMS.

2. SPOKESMEN FOR THE US GROUP TOLD THE CONGEN THAT AT
FIRST, THE FOREIGN MINISTER WAS RATHER AGGRESSIVE AND RATHER
COOL. ACCORDING TO THE MD'S WHEN THEY TOLD HIM "WAIT A
MINUTE, WE AREN'T HERE FOR A LECTURE, WE WANT SOME GUIDANCE"
HE CALMED DOWN. HE TOLD THEM THAT THEY HAVE THE FAVORABLE
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FOMMENT OF FOREIGN MINISTER MULDER AT THE TIME OF THE
PROMULGATION OF THE GUIDELINES AS THEIR GUIDELINE BY WHICH HE
SAID HE MEANT THAT THEY WERE FREE TO TELL ANY SAG REPRESENTATIVES
COMMENTING TO ANY US FIRMS ON SUPPOSED ASPECTS OF LAW WITH
RESPECT TO THE IMPLIMENTATION OF THE GUIDELINES THAT THE FOREIGN
MINISTER'S ACCEPTANCE IS THE POLICY OF THE SAG AND THAT ANY
QUESTIONS SHOULD BE REFERRED BY SAG INSPECTORS TO THEIR

AGENCY HEADS FOR CLARIFICATION.

3. WHILE STOPPING SHORT OF SPELLING OUT PRECISELY WHAT
"CHANGES" MINISTER BOTHA IS SAID TO HAVE TOLD THE GROUP
THAT "CHANGES" WILL COME WITH RESPECT TO THE URBAN BLACK
AND THAT THESE WILL BE LEGAL CHANGES WITH ESPECT TO HIS
BUSINESS ENVIRONMENT, THE ELIMINATION OF JOB RESERVATION AND
THE RECOGNITION OF BLACK TRADE UNIONS.
KIRBY

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NNN

Message Attributes

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Copy: SINGLE
Sent Date: 26-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
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Disposition Case Number: n/a
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